SOUTH AFRICA AND PA CONNECTIONS

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT



INVESTMENT IN PENNSYLVANIA

South African companies have 8 locations in Pennsylvania providing 176 jobs.

- ✓ 1 or 12% of these companies are manufacturers providing 60 jobs.
- South Africa ranks 38th for the total number of firms and 38th for the total number of jobs in Pennsylvania.

Country	# of Firms	# of Jobs	Rank # of Firms	Rank # of Jobs
England	793	49,382	1	1
Germany	718	41,774	2	2
Canada	580	15,829	3	8
France	433	40,738	4	3
South Africa	8	176	38	38

Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2019.

TOP 5 SOUTH AFRICAN-OWNED FIRMS IN PA

- Hosken Consolidated Investments Ltd
- Sappi Ltd
- Old Mutual PLC
- Charles Wheeler Tennis Coaching CC
- Datatec Ltd

Service

Manufacturing

IMPORT AND EXPORT

PA Imports from South Africa Annually (in USD)

TOTAL ALL COMMODITIES\$484.941.238

Source: Wiser Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.

PA Exports to South Africa Annually (in USD)

Industrial Machinery, Including Computers ...\$54,535,096

Mineral Fuel, Oil Etc.;
Bitumin Subst; Mineral Wax\$22,037,923

Pharmaceutical Products\$14,909,429

Optic, Photo Etc,
Medic Or Surgical Instrments Etc ...\$11,616,955

Electric Machinery Etc;
Sound Equip; Tv Equip; Pts ...\$11,028,865

TOTAL ALL COMMODITIES ...\$182,320,793

Pennsylvania WORK SMART. LIVE HAPPY.

PENNSYLVANIA

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

- \$809 BILLION
 GROSS DOMESTIC PRODUCT
- CUSTOMERS IN 221 COUNTRIES
- EXPORTS SUPPORT

 1.6 MILLION PA JOBS
- 5,100+ FOREIGN-OWNED
 BUSINESS LOCATIONS
 EMPLOYING 321,000+ PEOPLE
- \$1 TRILLION+ GOODS &
 SERVICES MOVING THROUGH
 PA INFRASTRUCTURE
- 120+ STATE PARKS THAT
 FEATURE OUR GREAT OUTDOORS





PENNSYLVANIA'S STRATEGIC LOCATION & INFRASTRUCTURE

AN ECONOMIC POWERHOUSE

Our economy is the 18th largest in the world, with a GDP that's comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

WORKING SMART. LIVING HAPPY.

Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.

For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190



